

Items	Unit of Measure ment	Price per unit	Quantity	Cost	Data Sources	Full Reference with link	Comments
Costs							
Fixed Costs							
Scanner purchase – AgroCares handheld scanner (include starter consumables if	per device	\$ 7,774.00	1	\$ 7,774	Website	https://webshop.agrocares.com/	
Smartphone/tablet – To run the app and upload data	per device	\$ 250.00	1	\$ 250	Market average		Cost may vary
Software license – Annual fee	per user per year	\$ 2,264.00	1	\$ 2,264	Website	https://webshop.agrocares.com/	
Import + shipping	per shipment	\$ 580.00	1	\$ 580	Website	https://webshop.agrocares.com/	
Training Costs – If training is required for operation and maintenance.		\$ -		\$ -			To be determined
Operational Costs							
Internet/Data Subscription – Required to upload scan data to the cloud database for analysis.		\$ -		\$ -			Cost may vary
Maintenance & Repairs: Regular servicing and unforeseen repair expenses.	per device per year	\$ 200.00	1	\$ 200	Website	https://webshop.agrocares.com/	Assumed one eventual battery change
Total Cost				\$ 11,068			
Revenue							
Per-sample soil test fee	per sample	\$ 20.00	1000	\$ 20,000	Estimation	https://agrocares.com/mcccu/	For 1000 samples per year

Total revenue				\$ 20,000			
BCA				180.70%			
ROI				80.70%			